

# Commodity outlook and issues

Gippsland agriculture

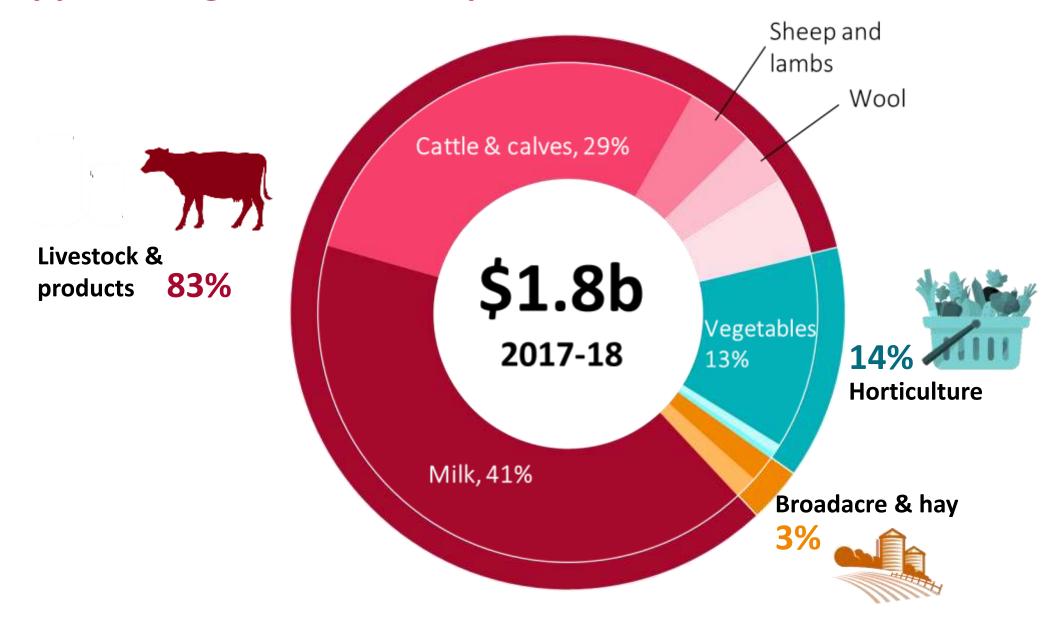
Kirk Zammit

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#### **Gippsland agriculture - snapshot**





#### Outlook for key commodities

- Dairy
- Beef
- Vegetables

#### Dairy farm cash income



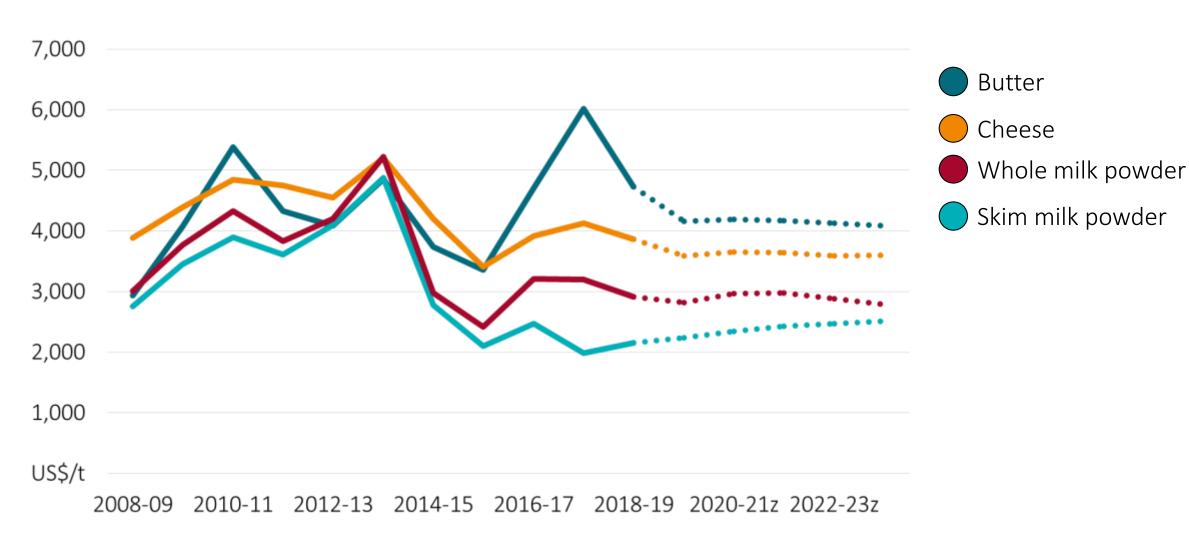
Farm cash income, dairy farms



**y** Provisional estimates.

#### World dairy prices to fall, then flatten





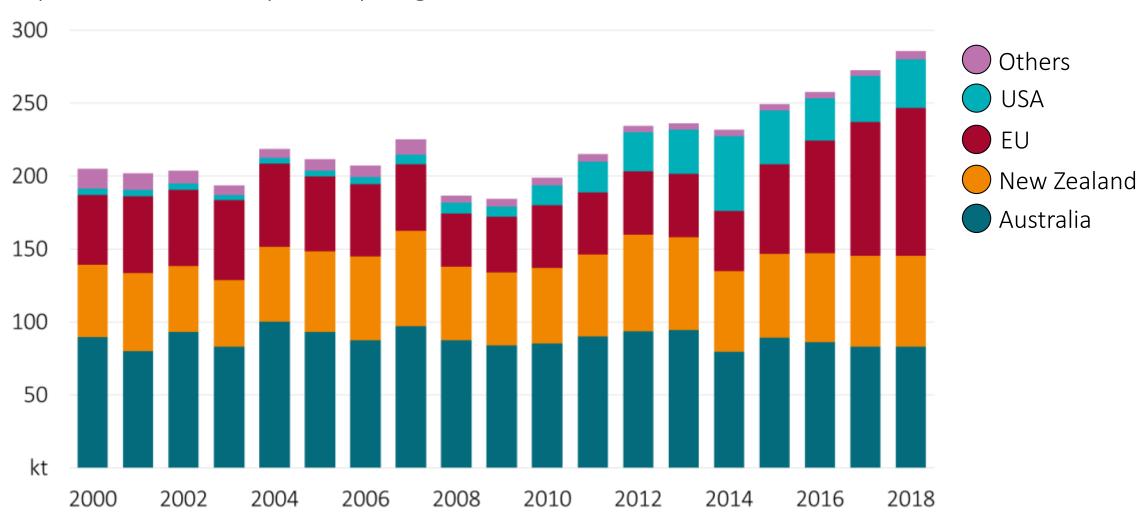
**z** Projection.

Source: ABARES; Dairy Australia

#### **Competition increasing in major export markets**



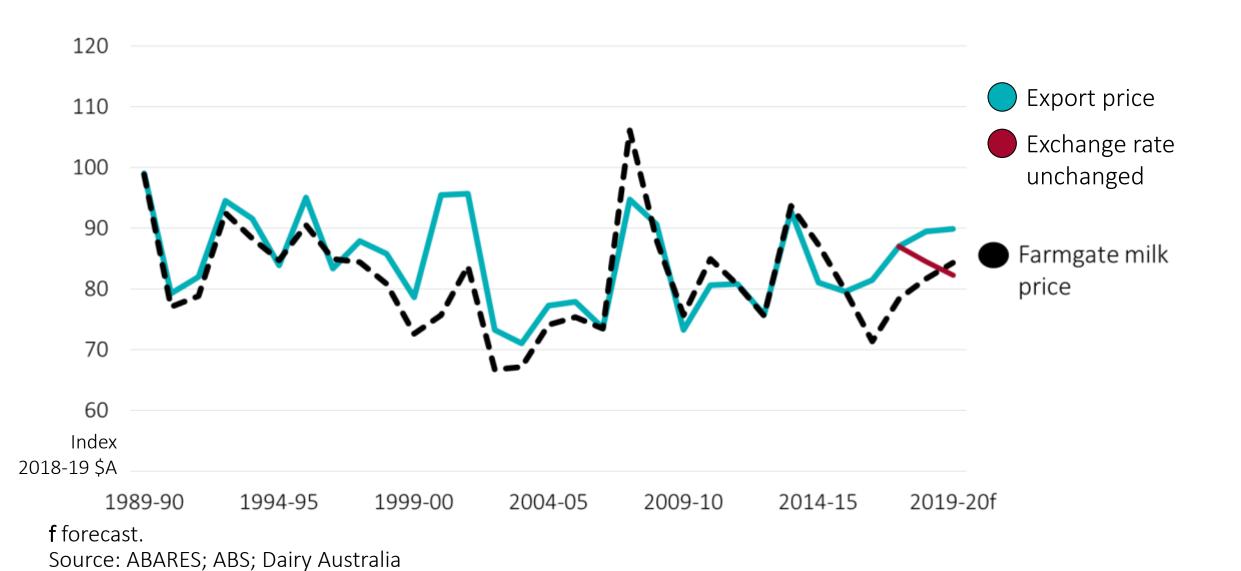
Japanese cheese imports by origin



Source: UN Comtrade

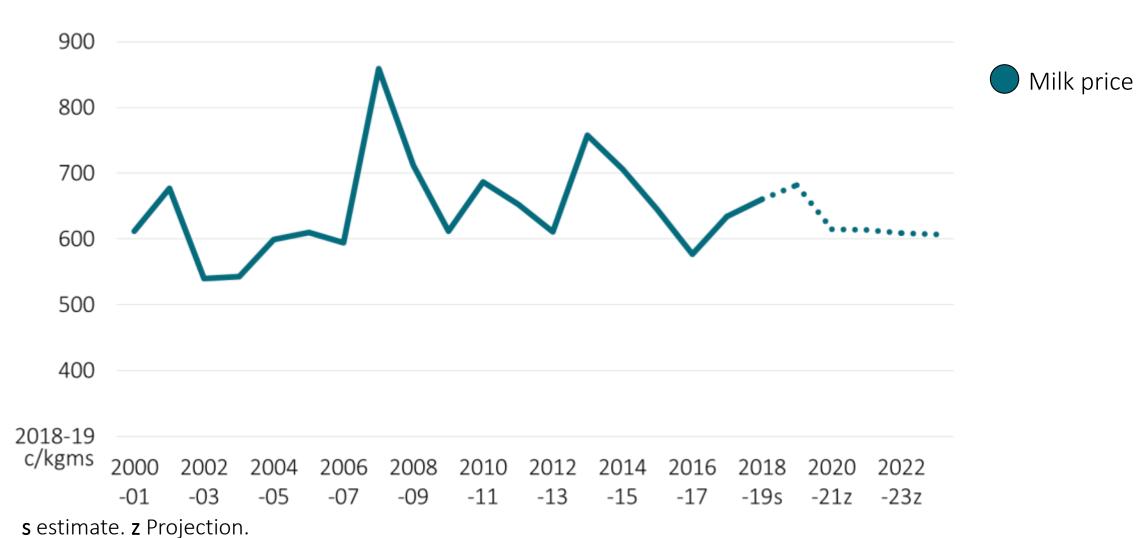
#### **Export prices supported by the Australian dollar**





#### Australian milk price to trend lower over the medium term

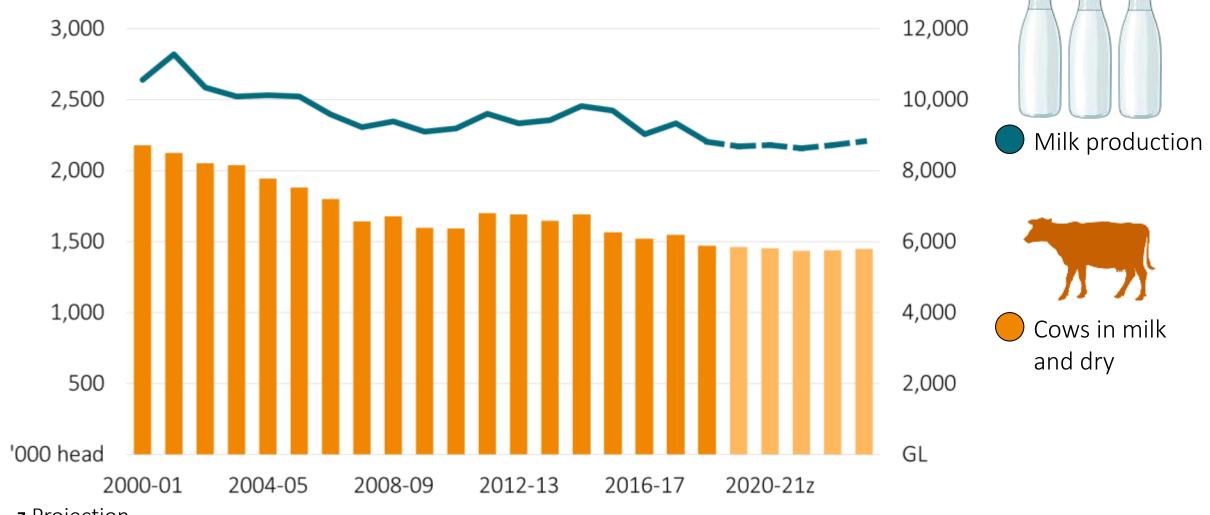




Source: ABARES; Dairy Australia

#### Drought and cow culling slowing production





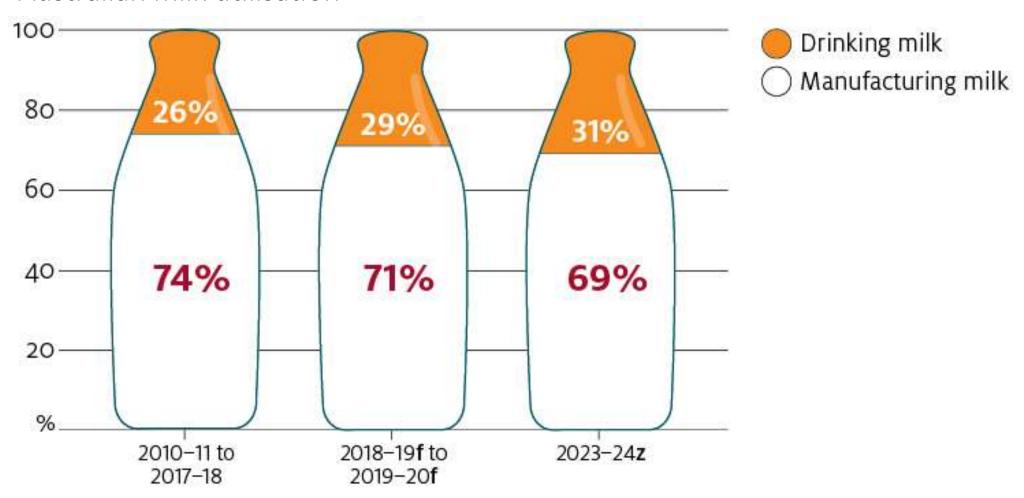
**z** Projection.

Source: ABARES; ABS; Dairy Australia

#### Fewer cows means less manufacturing milk



#### Australian milk utilisation



**f** Forecast. **z** Projection. Source: ABARES; ABS

#### Industry productivity has continued to grow

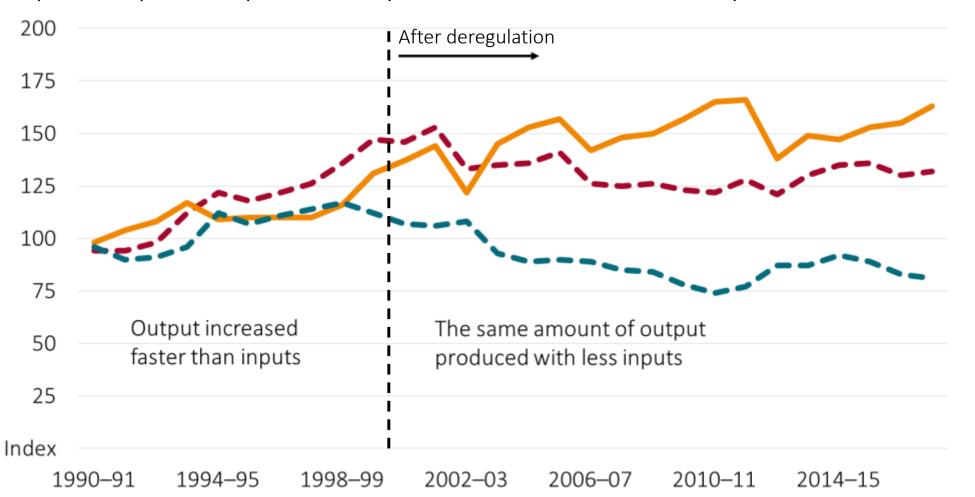


Productivity

Inputs

Milk production

Input, output and productivity estimates, Australian dairy



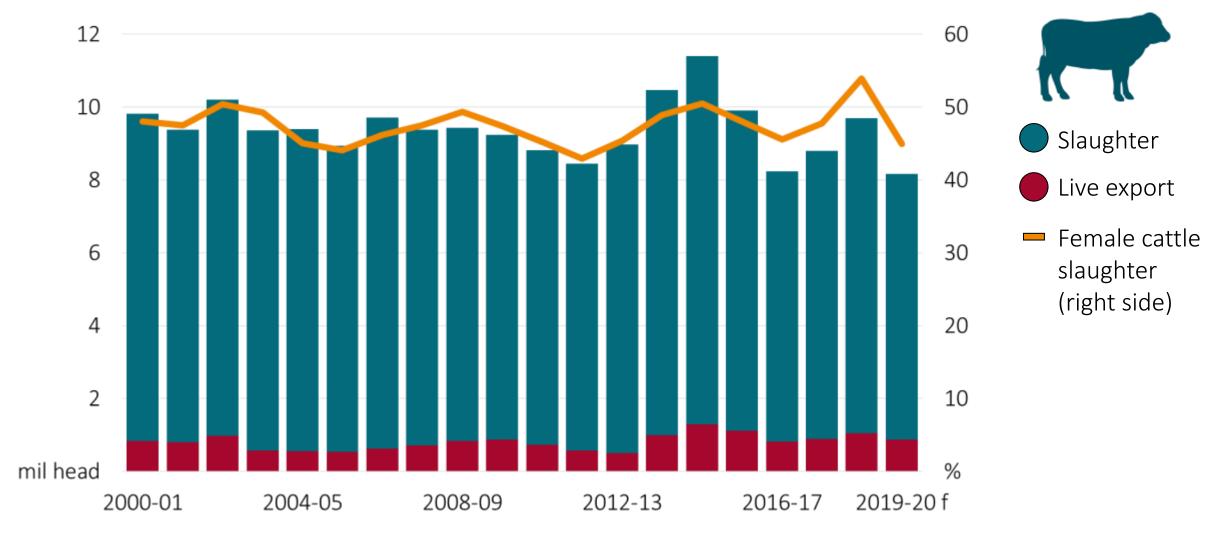
Source: ABARES; ABS

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#### Cattle turn-off to fall in 2019-20

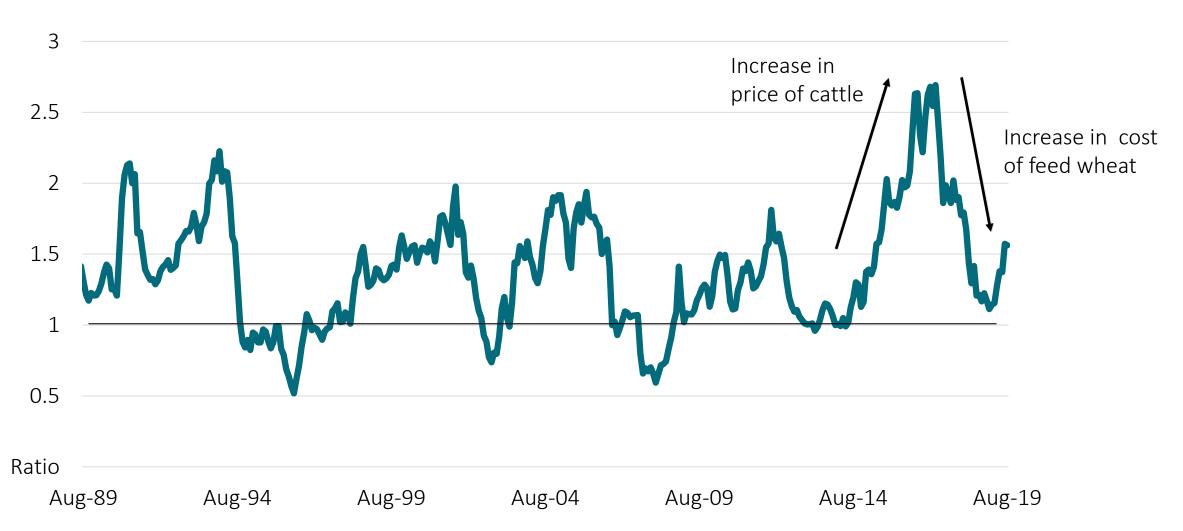




**f** ABARES forecast. Source: ABARES; ABS

#### Production down but supported by feedlots



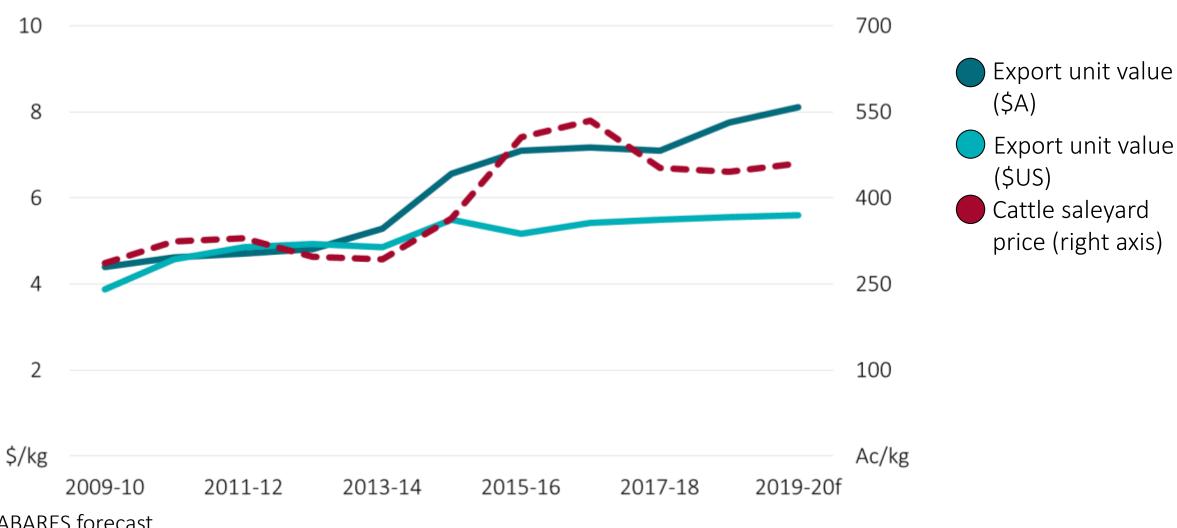


**f** ABARES forecast.

Source: ABARES; ABS; Meat & Livestock Australia

#### Global demand supporting beef and cattle prices



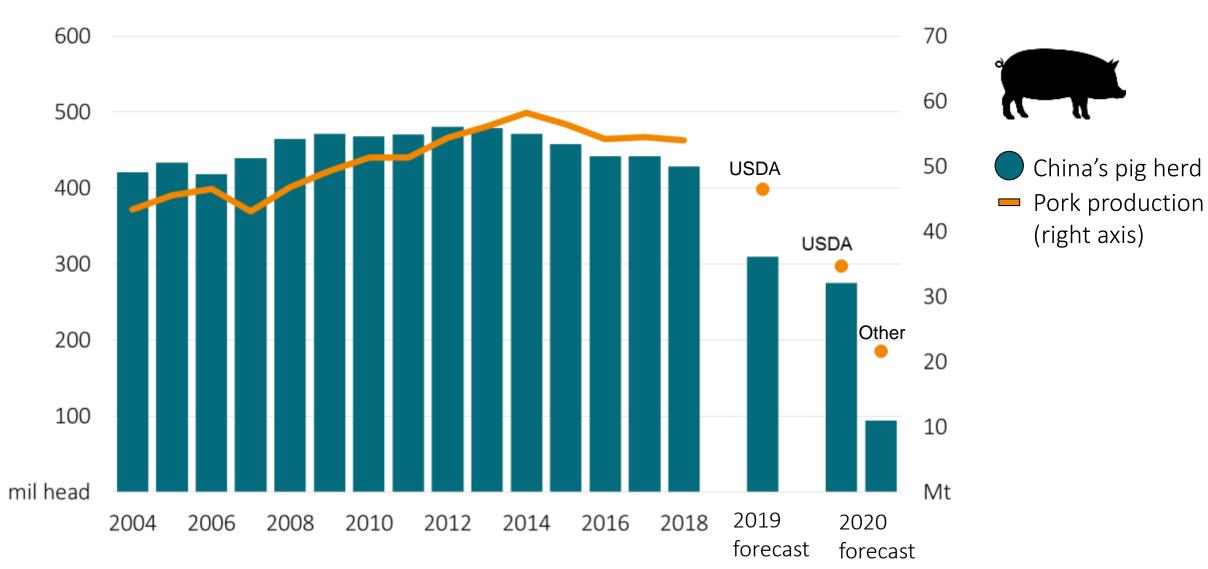


**f** ABARES forecast.

Source: ABARES; ABS; Meat & Livestock Australia

#### African swine fever is disrupting global protein markets



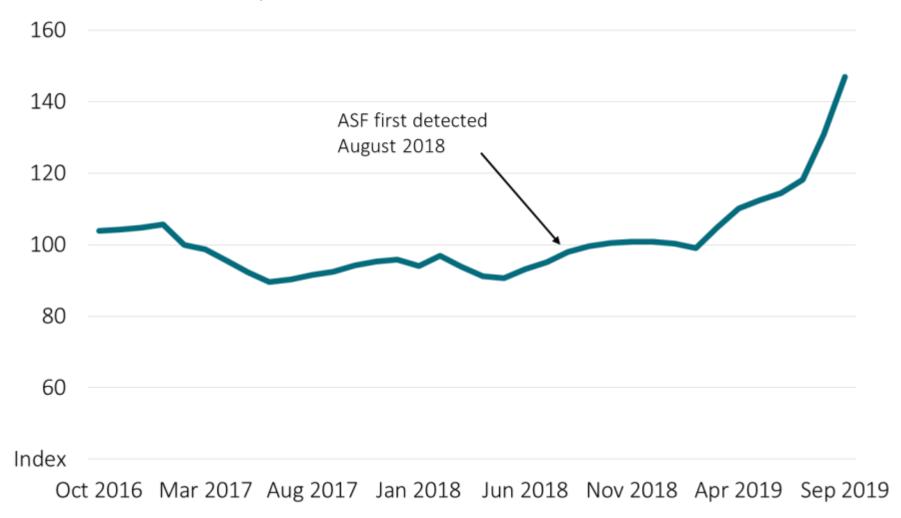


Source: USDA; Rabobank; MLX Pty Ltd

#### Chinese retail prices have begun to increase sharply



#### Chinese consumer price index, food

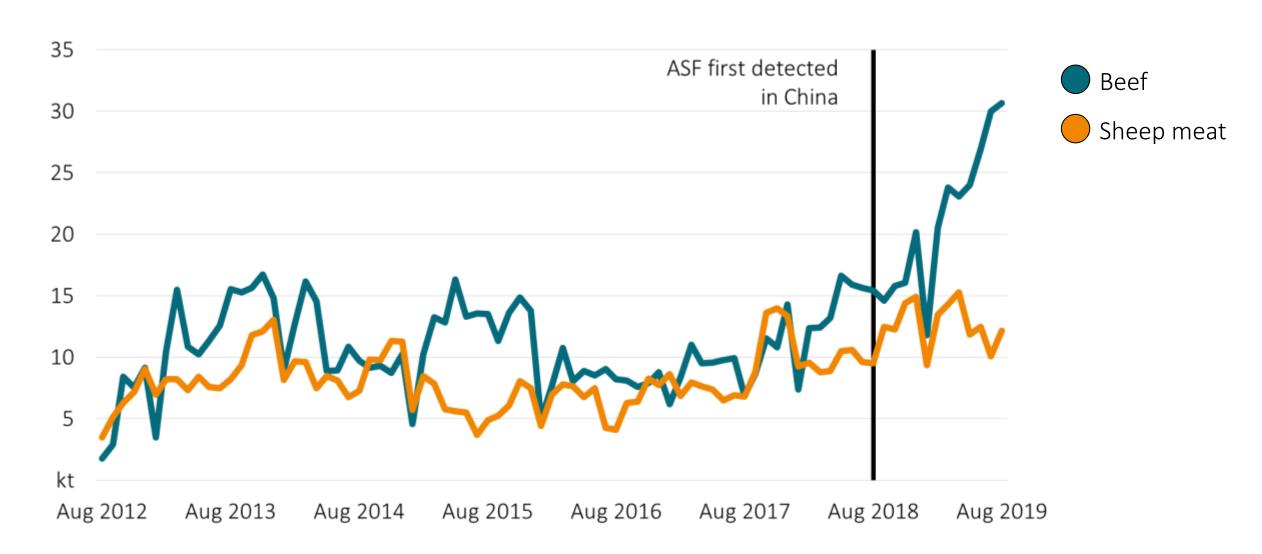


| Item    | Change<br>from a year<br>earlier (%) |
|---------|--------------------------------------|
| Food    | 11                                   |
| Meat    | 47                                   |
| Pork    | 69                                   |
| Beef    | 19                                   |
| Mutton  | 16                                   |
| Poultry | 15                                   |
| Fish    | 3                                    |

Source: National Bureau of Statistics, China

#### Australia's meat exports to China exceed annual beef quota



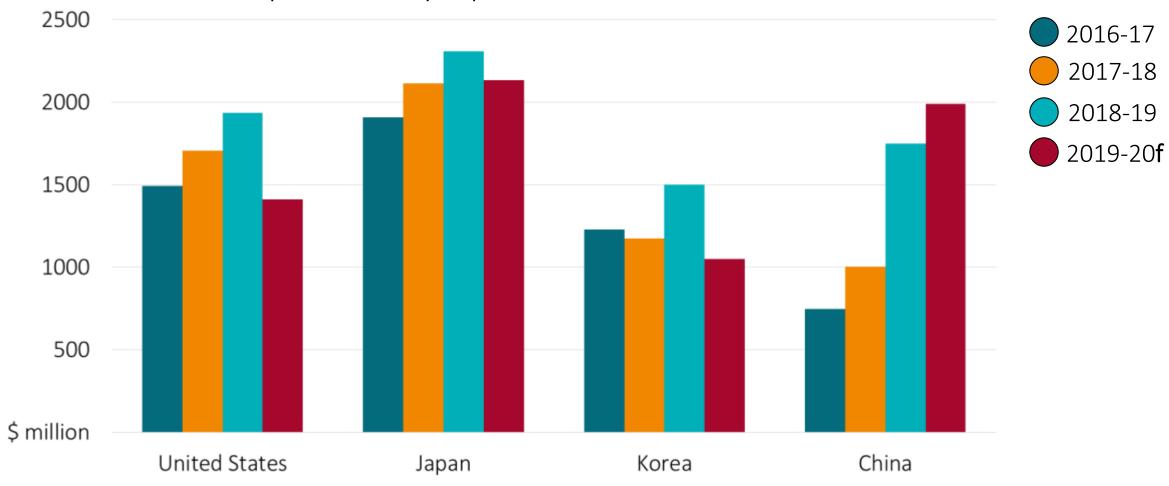


Source: ABS

#### Beef exports to China forecast to rival Japan



Australian beef export value by top 4 markets

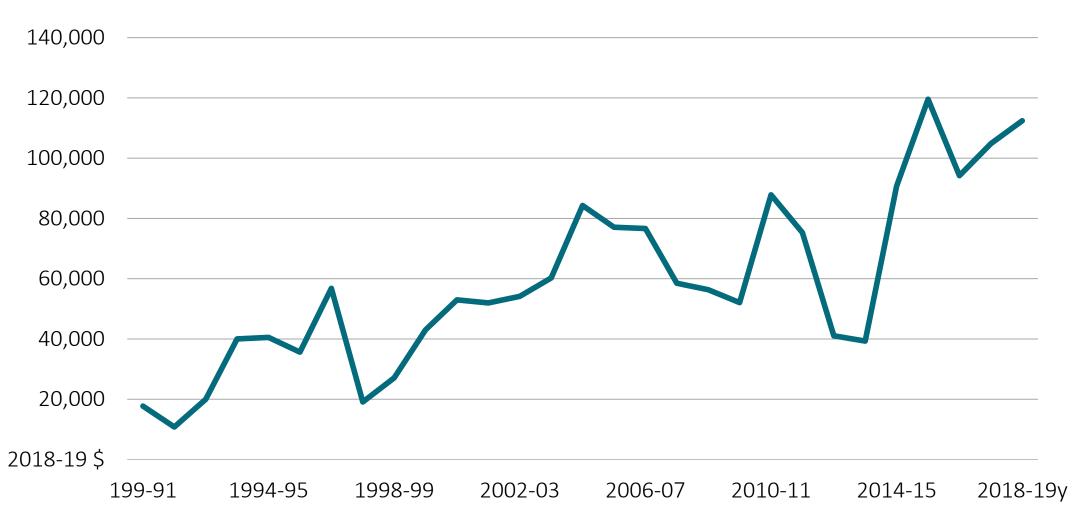


**f** ABARES forecast.

Source: ABARES; ABS

#### Farm cash income, Victorian beef farms





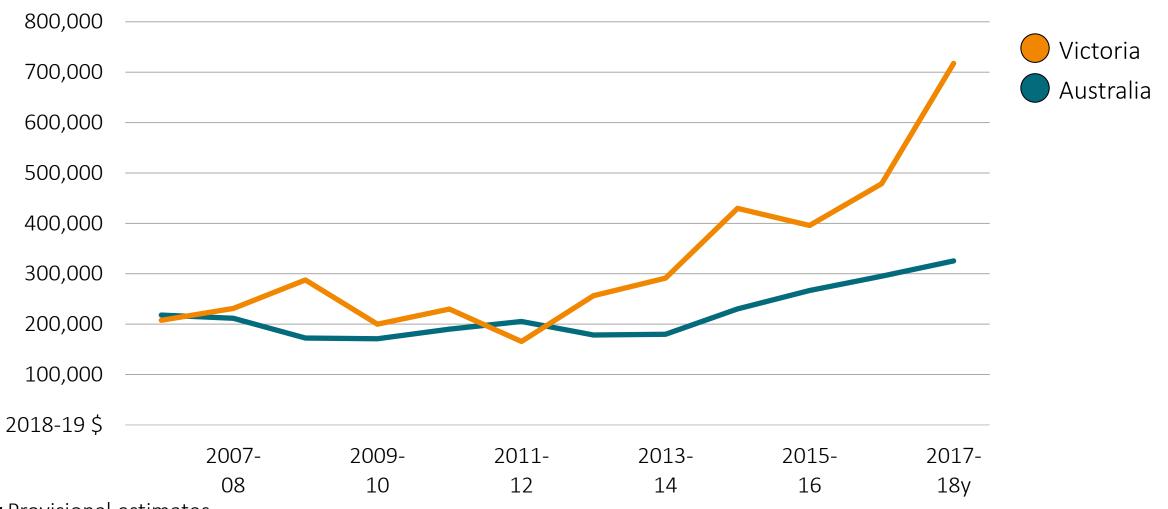
**y** Provisional estimates.

#### Outlook for key commodities

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### Farm cash income, vegetables industry



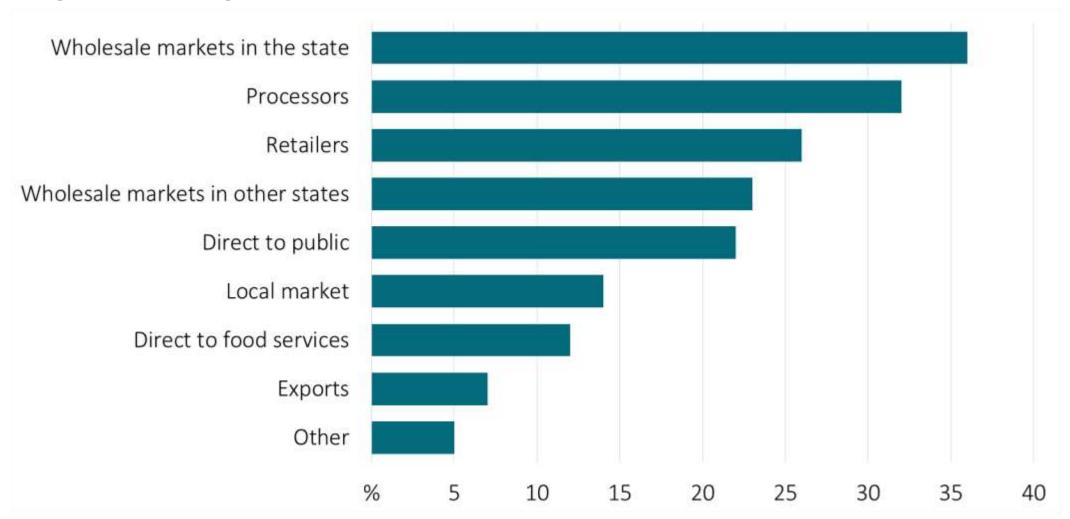


**y** Provisional estimates.

## Incomes supported by strong demand

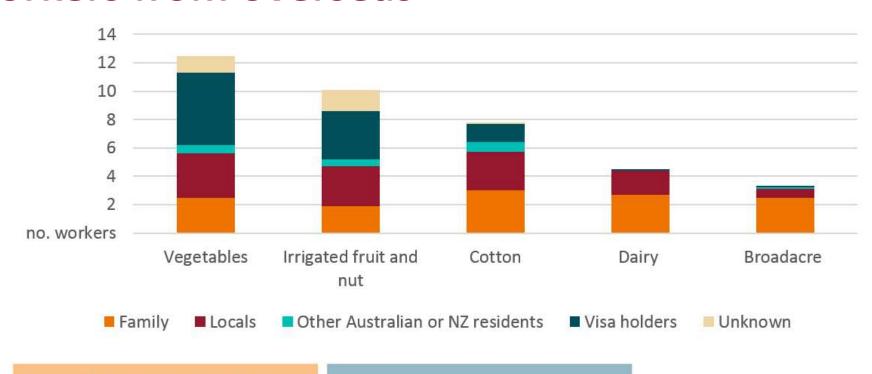


Vegetable selling methods in Victoria, 2016-17



# d

# Horticultural farms use large numbers of low-skilled workers from overseas

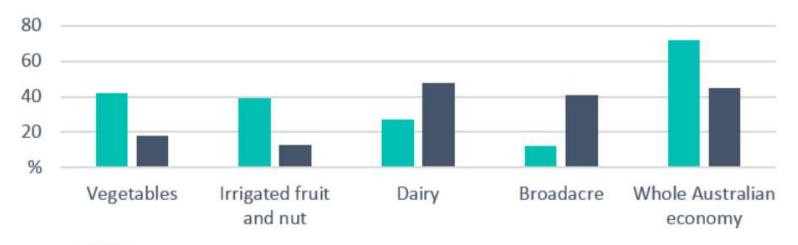


Most workers are
Australians, living nearby
highlighting the importance
of local labour.

Dependence on overseas workers exposes farms to visa changes.

#### Some farms had difficulty recruiting





Dairy and broadacre farms had more difficulty recruiting in 2017-18



Proportion of farms that recruited



Proportion of recruiting farms that had difficulty







Vegetable farms located near cities reported more difficulty recruiting workers

Note: Vegetable farm results reported for 2016–17. Irrigated fruit and nut farm results are based on farms surveyed in the southern Murray–Darling Basin for 2016–17.



agriculture.gov.au/ag-commodities-report

